

MEPNN Supplier Scouting Opportunity Synopsis

Section 1: General Information

Scouting Number	2024-157
Item to be Scouted	Magnesium Sulfate (Epsom Salt)
Days to be scouted	70
Response Due By	08/30/2024
Description	HS code: 2530.20.0000, CAS# 10034-99-8, crystallized Epsom Salt *HS Codes (https://www.trade.gov/harmonized-system-hs-codes) *Search Tool (https://uscensus.prod.3ceonline.com/)
Notify Requester Immediately	No
State item to be used in	Virginia

Section 2: Technical Information

Type of supplier being sought	Manufacturer
Reason	2nd Supplier
Describe the manufacturing processes (elaborate to provide as much detail as possible)	Standard Epsom salt manufacturing processes
Provide dimensions / size / tolerances / performance specifications for the item	Technical Grade required.
List required materials needed to make the product, including materials of product components	Magnesium sulfate heptahydrate, crystals
Are there applicable certification requirements?	No
Are there applicable regulations?	Yes
Details	EPA regulatory compliance preferred but not required.
Are there any other standards, requirements, etc.?	No
NAICS 1	325998 All other miscellaneous chemical product and preparation manufacturing
NAICS 2	
Additional Technical Comments	

Section 4: Business Information

Estimated potential business volume	700kg for initial batch with increasing annual volumes over the next 3 years. After first batch, product can be supplied in regular, smaller batches until annual volume is reached.
Estimated target price / unit cost information (if unavailable explain)	Client is looking for quotes to determine domestic pricing.
When is it needed by?	December 2024
Describe packaging requirements	Palletized bags preferred.
Where will this item be shipped?	Virginia

Additional Comments

Is there other information you would like to include?